

# Costs for Purchase of a Freehold or Leasehold Residential Property

\_\_\_\_\_

Our residential property team specialises in the sale, purchase, and financing of residential properties. We provide a bespoke service tailored to the individual needs of our clients and their particular transaction.

Our fees cover the work required to complete the purchase of a residential freehold or leasehold property on your behalf including:

- acting jointly for your lender if you are purchasing with a mortgage;
- dealing with the registration at the Land Registry; and
- dealing with the payment of Stamp Duty Land Tax (SDLT), assuming that the property is located in in England.

Our fees are based on hourly rates, which range from £150 per hour (plus VAT at 20%) to £250 per hour (plus VAT at 20%) depending on the experience of the fee earner involved.

Depending upon the complexity of the transaction we expect a residential property purchase transaction of the type that we typically deal with will take between 10-25 hours.

The exact costs will depend on the individual circumstances of the matter and the factors as set out in 'Our assumptions' below.

If, for example, the transaction involves a straightforward cash purchase of a single registered title freehold property in an urban area, with no title defects the costs will be at the lower end of the range.

A detailed fee quote based on your particular transaction can be provided on request and will be provided at the outset of any transaction on which we are acting.

In addition to our fees, you will be required to pay disbursements. Disbursements are costs related to your matter that are payable to third parties, such as search fees. We will deal with the payment of the disbursements on your behalf.

Fees and Disbursements on the purchase of a residential freehold or leasehold property are as follows:

Our fees	£750.00 to £4,000.00 (plus VAT at 20%)
Search fees	Up to £450.00 (plus VAT at 20%) approximately.
	This varies from property to property depending
	upon which precise searches are needed and the
	size of the area to be searched.
HM Land Registry fee	£20 (for property purchase price £0 – £80,000).
	£40 (for property purchase price £80,001 –
	£100,000).
	£100 (for property purchase price £100,001 –
	£200,000).
	£150 (for property purchase price £200,001 –
	£500,000).
	£295 (for property purchase price £500,001 –
	£1,000,000).
	£500 (in respect of properties worth in excess of
	£1,000,000).

Telegraphic transfer fee	£38.00 (plus VAT at 20%) being the bank's charge
	of £16.00 (plus VAT at 20%) plus this firm's
	administration fee of £22.00 plus VAT at 20%)
Stamp Duty Land Tax (SDLT)	This will depend on the purchase price of the
	property and will also be dependent upon the
	individual circumstances of the buyer. Please see
	below.

SDLT in England depends on the purchase price of your property. You can calculate the amount you will need to pay by using HMRC's website however the level of SDLT also depends upon whether you are a first time buyer, or whether the purchase is the replacement of your existing home, or purchasing a single private residence, whether you own a share in another property or other factors. On straightforward transactions we can prepare an SDLT return form and arrange submission to HMRC; however in certain circumstances we will advise you to seek advice from an accountant or an SDLT specialist as we will be unable to advise you.

### How long will the process take?

How long the legal process will take will depend on a number of factors. On average, the process takes between 8 - 12 weeks. It can be quicker or slower, depending on the speed of other parties in the chain, the type of property and the availability of property searches.

#### Stages of the process

The stages involved in the purchase of a residential property can vary according to the circumstances. Below are some of the key stages which a transaction would usually include:

- Taking your instructions and giving you initial advice and scoping of the transaction.
- Advising you on joint ownership (if applicable).
- Advising on, negotiating (if appliable) and agreeing the contract.
- Reviewing and reporting to you on the title to the property. We will advise you of any defects in the title and advise on how such matters can be remedied. If the property is leasehold we will advise you on the lease terms.
- Carrying out searches and reviewing the results.
- Raising any necessary enquiries of the seller's solicitor. If the property is leasehold we will request and review any management information.
- If applicable, reviewing and explaining to you the conditions of your mortgage offer and the nature and effect of you signing and entering into the mortgage documents.
- Drafting the Transfer which is the document which transfers ownership of the property to you.
- Sending the final documents to you for signature.
- Obtaining deposit funds from you. This is usually 10% of the purchase price of the property
- Exchanging contracts and notifying you that this has happened.
- Carrying out pre-completion searches.

- Preparing a completion statement and requesting completion monies from the lender (if applicable) and you.
- Completing the purchase.
- Dealing with the payment of SDLT.
- Dealing with the application for registration at the Land Registry.
- If the property is leasehold we will deal with the service of notice of transfer and charge on the freeholder which will be required under the terms of the lease.

#### **Our Assumptions**

#### Our fee estimate assumes that:

- This is a standard transaction and that no unforeseen matters arise for example a defect in title
  which requires remedying prior to completion, or the preparation of additional documents
  (which would include such matters as advising upon or drafting a Deed of Easement or Overage
  Provisions).
- The property is sold with vacant possession.
- Your lender is not separately represented.
- The transaction is concluded in a timely manner without any specific need for urgency or delay.
- The contract is not a conditional contract.
- All parties to the contract are co-operative and there is no unreasonable delay.
- No indemnity policies are required. Additional fees and disbursements may apply if indemnity policies need to be obtained.
- The property is not a new build property.
- The property is for residential use only.
- There is no sale of part of a registered title nor is the title to the property unregistered.
- There are no lack of building regulation, planning or listed building consents for works carried out to the property or breach of such consents.
- The purchase does not involve an auction.
- The transaction does not involve the first registration of title.
- The property has not been repossessed.
- The purchase does not involve a shared ownership scheme or involving a help to buy scheme, equity loan or ISA or purchase under right to buy.
- We will not be advising on planning.
- We will not be advising on tax.
- The property is not being purchased through a company or Trust.

- If the property is being purchased by Attorneys there is a registered valid Power of Attorney in place.
- This is an arm's length transaction between unconnected parties.

Additional fees and disbursements are likely to apply to the purchase of a residential leasehold property, some of which will be set out in the individual lease relating to the property. This list is not exhaustive and other disbursements may apply depending on the terms of the lease and its requirements in connection with any sale of the property. We will update you on the specific fees following receipt and review of the lease and information from the seller's solicitors.

Notice of transfer fee	This fee is chargeable if set out in the Lease.
	Usually the fee is between £50 – £175 (plus VAT
	at 20%).
Notice of charge fee (if the property is to be	This fee is set out in the Lease. Usually the fee is
mortgaged)	between £50 – £175 (plus VAT at 20%).
Deed of covenant fee	This is the fee provided by the management
	company/freeholder for the property. The exact
	amount is difficult to estimate as it will vary from
	property to property. Usually it is between £250-
	£750 (plus VAT at 20%).
Certificate of compliance fee	To be confirmed upon receipt of the lease.
	Usually the fee is between £50 – £150 (plus VAT
	at 20%).
Transfer of a share in a freehold or residents	To be confirmed upon receipt of the information
management company	from the managing agents. Usually the fee is
	between £50 – £150 (plus VAT at 20%).

If your lender uploads your mortgage offer to the Lender Management System (LMS) portal your lender charges you a fee of £25 plus VAT at 20% which is payable to your lender on completion.

## Who will work on your case?

Typically, a solicitor, licensed conveyancer, associate, or a Partner will work on your case, and they may be assisted by a paralegal, a trainee solicitor, or a solicitor apprentice.

Supervision of the work will be undertaken by a Partner in the Residential Property team. If a Partner works on your case, they may be supervised by a licensed conveyancer, solicitor, associate, or another Partner.

For further details of the experience and qualifications of the individuals who may work on your case, please click here.